

26 - 28 June 2024Shenzhen Convention & Exhibition Centre (Futian)





A New Era of Global Retail A New Chapter for Private Label A New Opportunity for the Pet Industry -





What is the Pet Pavilion?

It is an area within Marca China dedicated to the pet sector featuring a privileged showcase in an event with very special features.



Why at Marca China?

To offer new perspectives and new developments in the Chinese market to exhibitors from the pet industry. Exhibitors thus have the opportunity to take advantage of an extra-sector event focusing on modern distribution, large-scale retail, e-commerce and all the main channels used to distribute pet products in China.

Background: Marca China and its innovative model

Marca China International Private Label Fair hold its third edition at the **Shenzhen** Convention & Exhibition Centre (Futian) **from June 26-28, 2024**.

The event focuses on the dynamic sectors of the **private label industry, large-scale retail** and **e-commerce platforms**, and offers a preview of new trends among Chinese consumers, such as a focus on healthy products, packaging design and sustainability.

With an exhibition area of 20,000 square meters, where more than 400 exhibitors and more than 10,000 buyers and trade visitors will gather, the main goal of the event is to create a bridge of cooperation between **manufacturers**, **distributors**, **brand owners and retailers**, thus promoting the **development of new synergies between private brands and cross-branding**.



innovative 1+2 model:

Day 1 26 June

Exclusive Supplier-Retailer Day

Conference Floor, 5/F

Training and discussion day with a specially selected group of buyers, offering exhibitors the opportunity to get in touch with highly qualified realities and pet stores. It is a high-yield opportunity that allows exhibitors to secure the best contacts early in the event, increasing the result of the entire participation.



Marca China 2024 intends to revolutionize the traditional exhibition format by ushering in the

Day 2+3 27-28 June

Exhibition Days

Halls 7 and 8

Event days:

20,000 sqm

400+ exhibitors

10,000+ visitors

20+ professional forums and events



(manufacturers, suppliers)

01

02

Engage in OEM or ODM business

Profit from cross-banding opportunities

> Showcase new products to increase industry visibility



HOUSEHOLD GOODS

FOOD

Exhibitors

Professional visitors and buyers

(retailers, e-commerce, brands, traders, specialty stores, importers and exporters)



BEAUTY & PERSONAL CARE PRODUCTS

PET PRODUCTS

Pet food Pet care products Pet comfort products



Find suppliers. Low product development costs

Direct sourcing. Higher product cost-performance ratios, superior gross margin-performance ratios

Find new products. Address rapidly changing consumer demands, short product lifecycles and performance growth driven by new products







Visitor Profile



- Retailers: Hypermarkets, Supermarkets
- E-commerce/MCN: E-commerce platforms, Cross-border e-commerce
- **Retail Brands: Brand operators**
- Distributors/Wholesalers
- Specialty stores: Pet specialty stores, Pet hospitals, Pet service providers
- Importers/Exporters
- Groomers, Veterinarians, Pet nutritionists
- Other



Retailers



E-commerce/MCN



Trader/Agent





Brands/Specialty stores









Why join the Pet Pavilion?

Joining the Pet Pavilion at Marca China means taking advantage of a unique opportunity to: Enter a dynamic and stimulating market like China's, taking advantage of a preferential channel, in a setting different from what commonly offered by other pet trade shows

Make your way into a different but very important distribution channel, which in other events is only marginally involved: at Marca China the main target audience is the mass market, large retailers, chain stores, e-commerce platforms



To meet not only representatives of the pet industry in China, but also important extra industry buyers interested not only in private label but also in cross-branding



PET PAVILION Powered by Zoomark

Pet Vision

Mini Booth

Upgrade Booth

Raw Space

All options include WIFI connection and access to the VIP lounge.





Dimension SQ.M.	Exhibitors' Benefits	Unit Price
/	3 products for display in the Pet Vision area	600€
6 m ²	Entry for 1 person, Dinner invitation for 1 person, 3 products for Pet Vision	200 €/sqm
9 to 36 m²	Entry for 1 person, Dinner invitation for 1 person, 3 products for Pet Vision	250 €/sqm
36 m ² and above	Entry for 2 people, Dinner invitation for 2 people, 3 products for Pet Vision	205 €/sqm





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